

PROBLEM SOLVING CONSIDERATIONS

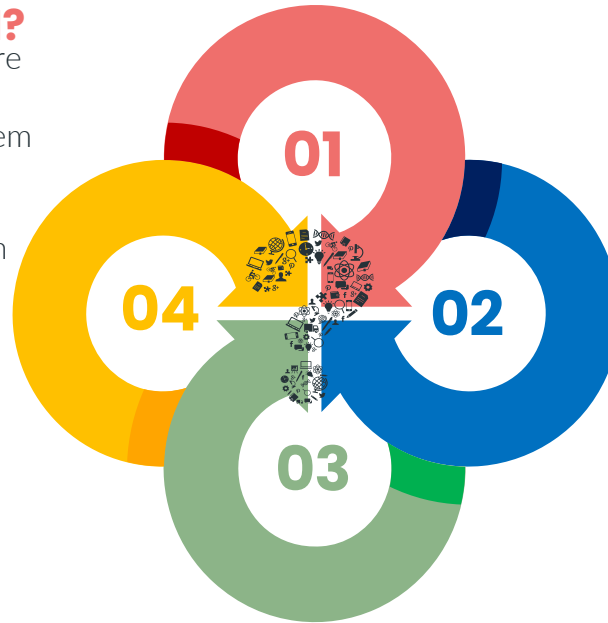
PHANTOM PROBLEMS ARE REAL PROBLEMS

WHAT IS YOUR PROBLEM DEFINITION?

- ❖ Don't leap to conclusions, but don't ignore your first impression
- ❖ Rule of 3: Until you can define the problem in 3 different ways, you don't really understand the problem.
- ❖ Don't be a solution hunting for a problem to solve

DO WE REALLY WANT TO SOLVE IT?

- ❖ People seldom know what they want until you give them what they ask for?
- ❖ Each solution is the source of the next problem
- ❖ Don't underestimate the effect of passage of time in dissolving the problem



WHOSE PROBLEM IS IT?

- ❖ Don't bother trying to solve problems for people who don't have a sense of humor
- ❖ Don't solve other people's problems when they can solve them perfectly well themselves
- ❖ If its their problem, make it their problem

WHERE DOES IT COME FROM?

- ❖ The problem actually comes from the problem solver, more than half the time.
- ❖ "Step into their shoes" – Would you be similarly challenged?
- ❖ Who sent this problem? What are they trying to do?

Ref: Are your lights on? – Donald C. Gause, Gerald M Weinberg